



Mannino's Game Changer

LED updates reduce expenses, score big with customers

An upgrade to LED lighting was a game changer for Mannino's Grand Slam, Central Ohio's leading provider of indoor softball and baseball batting cages, private lessons, fall and winter leagues, camps, clinics and cage rentals.

The facility's out-of-date fixtures guzzled electricity and were expensive to maintain. They also took about 20 minutes to come up to full brightness, and customers complained about the lighting quality.

AEP Ohio's Small Business Express Program helped bridge the funding gap to install a new LED lighting system. "As a small business, we couldn't have done this upgrade without the incentives from AEP Ohio," said Brian Mannino, who owns the family business.

From the batting cages to the business office, the benefits were seen and felt immediately throughout the facility. "Customers noticed immediately something was different," said Mannino.

Another instantaneous change was lower electric bills, as the facility's usage dropped more than 80 percent, and maintenance costs were virtually eliminated.

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— Brian Mannino
Owner
Mannino's Grand Slam

Project brief:

Upgrade:
LED lighting retrofit

Annual energy savings:
\$20,000-\$24,000

Note: The annual energy savings are calculated using an electric rate of \$0.08 per kilowatt hour (kWh).



The well-lit batting cages at Mannino's Grand Slam in Dublin, Ohio



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